

***NY LABOR HEALTH CARE ALLIANCE***  
***8th ANNUAL***  
***BENEFIT SEMINAR & GOLF TOURNAMENT***  
***TURNING STONE RESORT & CASINO***  
***October 17, 2023***

The NY Labor Health Care Alliance was founded in 1993 as a purchasing cooperative which negotiates, on behalf of member funds, preferred pricing for health care and related benefits. The Alliance currently has 60 member Funds and is growing rapidly.

In an attempt to further grow the Alliance and educate Fund Administrators & Trustees on current and important topics relating to employee benefits, we are hosting the 8<sup>th</sup> Annual NYLHCA Benefit Seminar and Golf Tournament.

***You and your firm are cordially invited to participate!***

The schedule is as follows:

Tuesday, October 17, 2023 (Above the Shenendoah Clubhouse)

7:00am	Registration & Breakfast
8:00am	Benefit Seminar Begins
12:00pm	Box lunches will be served
12:00pm	Golf Registration at Shenendoah Golf Course
1:00pm	Shot gun start at Shenendoah Golf Course <u>OR</u> if you are not a golfer, a gift card will be provided for the spa or other services at the resort (excluding gambling). You are responsible for making your own spa reservations.

*Golfers will have time to change before dinner & locker rooms are available if needed.*

6:30pm	Hors D'Oeuvres
7:30pm	Dinner, golf awards, prizes, comedian & life-time achievement presented to <b>Rich Daddario</b> who retired after 24 years of Business Manager for the Laborers Local 1822. We congratulate Rich and wish him the best!

***Space for golf and resort accommodations is limited. Make sure to register today!***

**Hotel Information** - The Turning Stone Resort & Casino, located at 5218 Patrick Road, Verona, NY 13478, is offering a group rate of only \$199 per night in the Tower or \$299 in the Lodge. Please make your reservations by calling 1-800-771-7711 and identify yourself as being with the NYLHCA Event room block. Again, space is limited, and all rooms will be released on **September 15, 2023.**



**REGISTRATION FORM**  
**(Fillable PDF)**  
**Please Complete & email to**  
**sosick@nylhca.org**

**Platinum      \$1,850**

A Platinum sponsor will receive attendance for four to the educational seminar, golf, reception & dinner; a full-page ad in our ad book & tee sign on the golf course.

**Gold              \$1,000**

A Gold sponsor will receive attendance for two to the educational seminar, golf, reception & dinner; a full-page ad in our ad book & tee sign on the golf course.

**Silver             \$700**

A Silver sponsor will receive attendance for two to the educational seminar, reception & dinner; a half-page ad in our ad book & have a tee sign on the golf course.

**Booth             \$400**

This is in addition to the sponsorship levels above. Your firm will have a 6' booth set up during the seminar and throughout the dinner reception. *Space is limited!*

**Golf give-a-way** - This is new this year. If your firm would like to donate golf items, such as balls, tees, divot tools, etc. to be supplied to all golfers, please contact Stephen O'Sick at [sosick@nylhca.org](mailto:sosick@nylhca.org).

Company Name: \_\_\_\_\_

Contact name & phone: \_\_\_\_\_

Email: \_\_\_\_\_ Total Sponsorship \$ \_\_\_\_\_

Names:	Seminar	Golf or Spa (GC)		Dinner Reception
1				
2				
3				
4				

Please 'x' all applicable boxes for attendance

***Payments can be made via check payable to NYLHCA & mailed to 890 3<sup>rd</sup> St., Albany, NY 12206***

**OR**

***Register & remit payment via credit card at***

[www.NYLHCA.org/AnnualSeminar](http://www.NYLHCA.org/AnnualSeminar)

*Please send a black & white 5x7 JPEG or PDF message for the ad book and your company log for the tee-sign by **September 29, 2023** to the eamil above.*

## 2023 NYLHCA BENEFIT SEMINAR

October 17, 2023

**PROGRAM:** SHENENDOAH CLUBHOUSE (upstairs)  
**7:00 am** Registration / Breakfast  
**7:45 am** Opening Remarks: Richard Brooks, President & Stephen O'Sick, CEBS Executive Director NYLHCA

**8:00 am** Health Care Legislative & Regulatory Update

*This session will provide insights and updates on the latest health care legislation and regulation. Topics include:*

- Legislative/regulatory actions and priorities
- Implications of the Dobbs Decision
- No Surprises Act/ Transparency
- Pro Act
- Rx Legislation

Speaker: James Versocki, Esq., Archer, Byington, Glennon & Levine LLP

Moderator: Thomas DeRoche, Director Educational Programs, IFEBP, Brookfield, WI

**9:00 am** Addressing the Obesity Epidemic

*According to the CDC, more than one in three adults struggle with obesity, leading to higher risks of heart disease, type 2 diabetes and cancer. Health plans need a comprehensive approach to manage obesity to reduce costs and improve worker well-being. This session will cover:*

- Understanding the complexities of weight regulation
- Addressing barriers to comprehensive care
- Evidence based approaches for medical management of obesity
- Weight loss drugs and how these could affect your fund

Speaker: Craig Schmidt, Pharm. D, Medical Accounts Associate Director, Novo Nordisk, NY

Moderator: Thomas DeRoche, Director Educational Programs, IFEBP, Brookfield, WI

**9:30am** Break

**9:45am** Emerging Trends in Rx Cost Management

*This session will explore the potential future of prescription drugs (including weight loss medications) and highlight the issues and strategies to address positive outcomes while keeping costs in check. Topics include:*

- Diabetes drug management & obesity drugs
- Impact of Rx legislation
- Future of Artificial Intelligence
- Specialty Drug Cost Management
- Biosimilar & Gene Therapy Update
- Strategies to Reign in Pharmacy Cost

Speaker: Hannan Allen Area Senior VP of Business Development, National Rx Gallagher, NY,

Moderator: Michael P. Brady, Administrator, Laborers' Local 157 Benefit Funds, Schenectady, NY

**10:45am** Behavioral Health Trends

*The demand for mental health & SUD treatment is at an all-time high and this session will focus on best practices for supporting your members who struggle with mental health/substance abuse. Topics include:*

- Substance Abuse Update
- The Economics Behind the Fentanyl Surge
- Mental health Update
- Treatment – What is working

Speaker: Andrew Johnson, Fund Administrator Teamster Center Services Fund, New York, NY

Moderator: Stephen O'Sick, CEBS, Executive Director NYLHCA

**11:45 am** Closing remarks

**12:00 am** Lunch provided

**12:15 pm** Golf Registration - Shenendoah Golf Club

**1:00 pm** Shot gun start - Shenendoah Golf Club

**(Golfers will have time to change for reception/dinner – locker rooms are available if needed)**

**SHENENDOAH CLUBHOUSE (upstairs) – Business casual attire**

**6:30pm** Hors Oeuvres

**7:30pm** Reception / Awards / Dinner